

Angie D. Trandai

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January 4, 2021

This brochure supplement provides information about Angie Trandai that supplements the Brokers International Financial Services, LLC brochure. You should have received a copy of that brochure. Please contact Brokers International Financial Services Compliance Department, at 877-886-1939, if you did not receive the Brokers International Financial Services, LLC brochure or if you have any questions about the contents of this supplement.

Additional information about Angie Trandai is available on the SEC's website at <u>www.adviserinfo.sec.gov</u>.

Educational Background and Business Experience

Angie Trandai (Year of birth: 1961)

Educational Background:

• University of Illinois at Urbana Champaign: Bachelor of Science Chemical Engineering, 1984

Designations:

Angie Trandai has earned the following professional designations:

• Certified Financial Planner® (CFP®)

The mission of the Certified Financial Planner® (CFP®) education program is to prepare students to meet the financial planning needs of consumers and to qualify for Certified Financial Planner® certification by passing the certification exam established by CFP® Board. This mission is achieved by providing students with expert-led instruction in the general principles of financial planning, estate planning, investments, retirement planning, personal and commercial risk management(insurance), and income tax.

Designation Criteria:

Students must successfully complete all coursework and pass course examinations in their declared program, meet the experience requirement (described below) with no ethics violations, and agree to comply with The American College Code of Ethics (see below). The Office of the Registrar determines and certifies that a student has completed all requirements.

Three years of full-time business experience related to the subject area of one's declared program is required.

Every designee of The College agrees to adhere to the Code of Ethics, which includes a professional pledge and eight canons that address ongoing education and ethical standards.

Continuing education is required. As part of the Professional Recertification Program, clientfacing designees will be required to complete 30 hours of CE every two years. At least one hour of ethics CE will be required as part of that total.

Business Experience:

- Brokers International Financial Services, LLC; Registered Rep/Investment Adviser Rep; 3/2013 – Present
- LPL Financial Corporation; Investment Advisor Rep; 09/2009 03/2013
- Mutual Service Corporation; Registered Rep; 02/1998 09/2009 Procter & Gamble; Chemical Engineer; 01/1985 – 11/1996

Disciplinary Information

There are no legal or disciplinary items applicable to a client's or prospective client's evaluation of Ms. Angie Trandai. Registered Investment Advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice.

Other Business Activities

1) Investment Related Activities

Registered Representative of Brokers International Financial Services, LLC

In addition to being an investment advisory firm, Brokers International Financial Services LLC, (Brokers Financial) is also a registered broker/dealer and Angie Trandai is separately licensed as a registered representative with Brokers Financial. In its capacity as a broker/dealer, Brokers Financial, is a member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investors Protection Corporation (SIPC).

When acting in her separate capacity as a registered representative of Brokers Financial, Angie Trandai will sell, for commissions, general securities products such as stocks, bonds, mutual funds, exchange-traded funds, and variable annuity and variable life products to advisory clients. As such, Angie Trandai may suggest that advisory clients implement investment advice by purchasing securities products through a commissionbased Brokers Financial account in addition to a Brokers Financial fee-based advisory account.

The receipt of commissions creates an incentive for Brokers Financial and Angie Trandai, acting in her separate capacity as a registered representative, to recommend those products for which she will receive a commission. Consequently, the objectivity of the advice rendered to clients could be biased.

Angie Trandai does not earn commissions in fee-based accounts.

Angie Trandai will receive 12b-1 fees from certain mutual fund companies as outlined in the fund's prospectus. 12b-1 fees come from the fund assets, therefore, indirectly from the client assets. The receipt of such fees could represent an incentive for Angie Trandai to recommend funds with 12b-1 fees over funds that have no fees or lower fees.

Clients are never obligated or required to establish accounts through Brokers Financial. However, if a client does not choose to accept Angie Trandai's advice or decides not to establish an account through Brokers Financial, Angie Trandai may not be able to provide management and advisory services to the client. Clients should understand that, due to certain regulatory constraints, Angie Trandai, in her capacity as a Brokers Financial registered representative, must place all purchases and sales of securities products in a commission-based brokerage account through Brokers Financial or other Brokers Financial approved institutions.

Independent Insurance Agent

Angie Trandai is independently licensed to sell insurance and annuity products through various insurance companies. When acting in this capacity, Angie Trandai will receive commission for selling insurance and annuity products.

Brokers Financial is a wholly owned subsidiary of Brokers International, LTD (Brokers International) Brokers Financial and Brokers International are insurance agencies that wholesale disability, long-term care, life insurance and annuities to third-party insurance agents. Brokers International is an insurance marketing organization and is not registered as an investment adviser or securities broker-dealer. Angie Trandai is a licensed insurance agent and may be appointed with Brokers International.

Brokers Financial, Brokers International and Angie Trandai, in their separate capacities as insurance agency and agent, receive commission for the recommendations/sale of annuities and other insurance products. Certain insurance companies may offer incentives in addition to the standard compensation to Brokers Financial, Brokers International and Angie Trandai, acting in their separate capacities as insurance agents, if Angie Trandai sells a particular annuity or insurance product during a brief window of time. Moreover, certain insurance companies may offer Angie Trandai, acting in her capacity as an insurance agent, additional incentive compensation, such as vacation trips, for meeting a sales goal associated with the insurance agent's overall sale of a particular annuity or insurance product offered by that insurance company. Angle Trandai, acting in her separate capacity as an insurance agent, may also utilize a thirdparty insurance marketing organization ("IMO"). The IMO may share with Angie Trandai. acting in a separate capacity as an insurance agent, a portion of the overrides that the IMO received from the insurance company for the IMO's wholesaling activities associated with the sale of an annuity or insurance product by the insurance agent. The IMO may also offer special incentive compensation, such as vacation trips, to Angie Trandai, acting in her separate capacity as an insurance agent, if the insurance agent meets certain overall sales goals by placing annuities and/or other insurance products through the IMO. The receipt of these various forms of compensation may affect the judgment of Angie Trandai when recommending particular annuity or insurance products to its clients.

A client should be aware that the receipt of commission and additional incentive compensation itself creates a conflict of interest and may affect the independent judgment of Angie Trandai when making recommendations about annuities and insurance products in general or a particular annuity or insurance product offered by a certain insurance company or through an IMO.

Clients are never obligated or required to purchase insurance products from or through Angie Trandai and may choose any independent insurance agent and insurance company to purchase insurance products. Regardless of the insurance agent selected, the insurance agent or agency will receive normal commission from the sale.

2) Non Investment-Related Activities

Angie Trandai is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of her time.

Additional Compensation

In addition to the description of additional compensation provided in Item 4, Angie Trandai may receive additional benefits.

Certain product sponsors may provide Angie Trandai with other economic benefits as a result of Angie Trandai's recommendation or sale of the product sponsors' investments. The economic benefits received by Angie Trandai from product sponsors can include, but are not limited to,

financial assistance or the sponsorship of conferences and educational sessions, marketing support, incentive awards, payment of travel expenses, and tools to assist Angie Trandai in providing various services to clients. Angie Trandai may recommend the services of a third-party money manager to her clients. In exchange for this recommendation, the selected third-party money manager pays a referral fee to Brokers Financial, and Brokers Financial pays Angie Trandai compensation. The fee paid by the third-party money manager is typically a percentage of the fee charged by that third-party money manager to the referred client.

These above listed arrangements could affect the judgment of Angie Trandai when recommending investment products and, therefore, represent a potential conflict of interest that must be disclosed to the client.

Supervision

Angie Trandai's investment advisory activities are supervised by a Designated Supervisor. For any complaints or concerns related to the advisory services she has provided, please contact the following supervisor:

Supervisor: Kristi Irving Title: Compliance Analyst Phone Number: 877-886-1939 Email: <u>kirving@brokersfinancial.com</u>

Registered Principals located at the Home Office of Brokers Financial review each new client account opened by Angie Trandai and utilize our back-office system to electronically monitor transactions in your account and to holistically review your overall account. Registered Principals also review her correspondence and perform on-site office inspections.

Brokers Financial provides training to the investment advisor representative to promote awareness of the policies, rules and procedures set forth by Brokers Financial and various regulatory bodies with respect to her advisory business. Brokers Financial also supervises the personal securities transactions of each investment advisor representative to ensure that the transactions do not pose a conflict of interest with the investment advisor representative's ability to make investment recommendations to her clients. Please refer to Item 11 of the Brokers Financial Part 2A Disclosure Brochure for additional information.